



**International Exhibition and Conference for Defense,
Aerospace, Homeland Security
and Safety & Security**

Kuwait

December 12-14

2011

Organized by:

Kuwait International Fair



**معرض الكويت الدولي ش.م.ك.
Kuwait International Fair (K.S.C.)**



The First & Largest in Kuwait

الأولى والأكبر في الكويت

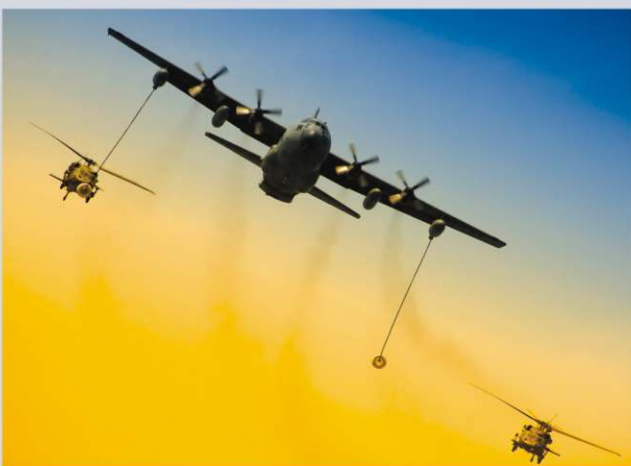
TNT Productions, Inc.



**Organized under the
official patronage of the
Ministry of Defense
of the State of Kuwait**



Gulf States Defense & Aerospace Market Potential



The Gulf Defense & Aerospace exhibition is a specialized tri-service defense exhibition in a large and growing market.



Gulf States to spend \$65 billion on defense in 2011

The specialist defense market intelligence firm, "Forecast International", projects that in 2010 the GCC states will invest \$63 billion in defense and security spending and that this figure will increase in 2011 to \$65 billion. To confirm these estimates, the offset specialist, Blenheim Capital Partners, estimates that the GCC states will spend in excess of \$105 billion in the next two years.

Gulf States have attractive offset programs

The Gulf States have attractive offset programs. It is reported that in European defense sales, the typical value of the required offsets are 100%, while the average for the rest of the world is approximately 60%. In the GCC the formal offset requirements are as shown on the table below.

OFFSET PERCENTAGES

Saudi Arabia	35%
Kuwait	35%
United Arab Emirates	60%
European Average	100%

Kuwait and the Gulf Cooperation Council (GCC) Oil & Gas Reserves

Current studies indicate that the six countries of the GCC possess about 40% percent of the world's oil reserves. Furthermore it is estimated that GCC revenues from oil & gas will be \$419 billion in 2010 increasing to \$457 billion in 2011. At current oil prices, this will generate the net foreign assets of the GCC to \$1,340 billion by the end of 2011. The oil and gas reserves of these countries are as shown:

GCC Countries	Oil Reserves Billion Barrels	Gas Reserves Trillion Feet
Saudi Arabia	264,8	253
Kuwait	99,4	63
UAE	68,1	215
Qatar	20,0	904
Oman	5,7	24
Bahrain	0,1	3



Kuwait and the Gulf Cooperation Council (GCC)



GCC



Bahrain



Kuwait



Oman



Qatar



Saudi Arabia



United Arab Emirates

Kuwait

The host country for the Gulf Defense & Aerospace exhibition is The State of Kuwait which is a sovereign Arab emirate situated in the northeast of the Arabian Peninsula. It is bordered by Saudi Arabia to the south and Iraq to the north and lies on the northwestern shore of the Gulf.

Kuwait has an open economy with proven crude oil reserves of about 96 billion barrels, i.e. about 10% of world reserves. Petroleum accounts for nearly half of GDP, 90% of export revenues, and 95% of government income.

Kuwait is a member of The Gulf Cooperation Council [GCC] which was established in an agreement concluded on 25 May 1981 in Riyadh, Saudi Arabia between: Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and UAE.

Peninsular Shield

The six member states of the GCC, Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and UAE have signed a defense pact to consider an attack on one as an attack on all. A joint Rapid Reaction Force ("Peninsular Shield") has been established and currently has 5,000 troops. Plans of increasing this amount to 20,000 have been discussed.



Gulf Defense & Aerospace Exhibitor & Visitor Profile

The profile of visitors is:

- Defense ministers and other foreign MoD officials
- Senior Regional Army officials
- Senior Regional Air Force officials
- Senior Regional Navy officials
- Senior Regional Special Forces officials
- Emergency & health officials
- Search & rescue officials
- Customs and police officials
- Ambassadors & military attaché's
- Associations & press delegations

Major Exhibition Themes

LAND DEFENSE

- Armored & unarmored vehicles
- Command & control systems
- Weapons systems & ammunition
- Body armor & Personal defense systems
- Anti-aircraft defense systems
- Anti-tank defense systems
- Simulation & training systems

AIR DEFENSE

- Military aircraft, helicopters, UCAV's, UAV's
- Armaments & ordinance
- Missiles & weapons systems
- Simulation & training systems
- Avionics & airport infrastructure

SEA DEFENSE

- Naval & Coast Guard vessels
- Command & control systems
- Naval weapons systems
- Navigation, sonar & radar systems
- Personal rescue & survival systems
- Port infrastructure services & systems
- Simulation & training systems

HOMELAND SECURITY

- Homeland security systems
- Intelligence services equipment & technologies
- Emergency response equipment & technologies
- Trucks, cars & special purpose vehicles
- Police & security aircraft, helicopters
- Coastguard equipment & technologies
- Search & rescue equipment & technologies
- Corporate & private security systems



Gulf Defense & Aerospace Military Delegations

Kuwait and the Gulf Cooperation Council (GCC) Military Delegations

The Gulf Defense & Aerospace exhibition conference is a dedicated business-to-business event created to allow exhibiting companies to meet with a top quality professional attendance. To ensure a top quality visitor attendance, government and military delegations from Saudi Arabia, UAE, Qatar, Oman and Bahrain will be invited by the Kuwait Ministry of Defense.



GCC



Bahrain



Kuwait



Oman



Qatar



Saudi Arabia



United Arab Emirates

Exhibition Organizers

The Gulf Defense & Aerospace Exhibition & Conference is being organized by the Kuwait International Fair and TNT Productions, Inc.



The First & Largest in Kuwait

الأولى والأكبر في الكويت



Kuwait International Fair Grounds, located in the Mishref neighborhood of Kuwait is comprised of a modern exhibitions facility with six fully air-conditioned halls covering over 30,000 square meters of exhibition space, VIP Lounges and parking lots for more than 4,000 cars.

Kuwait International Fair Grounds is just a 15 minutes drive from Kuwait International Airport and easily accessible by road from anywhere in Kuwait City.

Kuwait International Fair

6th Ring Road Motor-highway

Mishref, Kuwait

Tel: +965 2538 7100 - 9 lines

Fax: +965 2539 3872 / +965 2539 8123

Email: info@kif.net

Website : www.kif.net

TNT Productions is a specialized international exhibition organizer.

We are the proud members of the following two major trade associations serving the exhibition industry: Society of Independent Show Organizers(SISO)and International Association for Exhibitions & Events (IAEE).



TNT Productions, Inc.

9912A Georgetown Pike, Suite 206

Great Falls, VA, 22066 USA

Tel: +1 703 406 0010

Fax: +1 703 406 8543

E-mail: GulfDefense@tntexpo.com



Exhibition Web Site:
www.GulfDefense.com